

Kansas City, Missouri

2003



Session #3

FFEL/Direct Loan Cohort Default Rates



- How the department calculates and distributes each school's CDR
- CDR consequences and benefits
- Challenge, adjustment, appeal options
- Tools and resources available to monitor CDRs



CDR Recipients

- Domestic and foreign
- Certified for TIV programs
- Borrowers going into repayment for at least one of the past three fiscal years



Why Monitor Your CDR?

- One of several indicators of administrative capability
- Tools for monitoring CDR also assist in overall default management activities
- Fewer defaults, less risk to taxpayer funds

Definition of the Cohort Default Rate (CDR)

The percentage of borrowers entering repayment on loans in a fiscal year and defaulting (or meeting other conditions) in that fiscal year or the next fiscal year.



34 CFR Part 668.182



Cohort Time Periods

FY 2001 10/1/00-9/30/02 N

10/1/00-9/30/01 D

FY 2002 <u>10/1/01-9/30/03</u> N

10/1/01-9/30/02 D

FY 2003 <u>10/1/02-9/30/04</u> N 10/1/02-9/30/03 D





Loans Included in the CDR

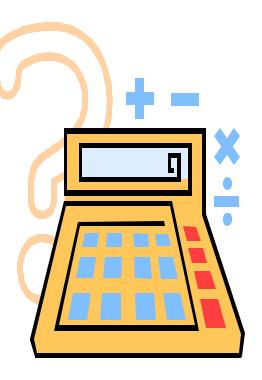
- Federal Family Education Loan (FFEL)
 Program Loans
 - Subsidized Stafford, Unsubsidized
 Stafford, Supplemental Loans for Students
 (SLS)
- William D. Ford Direct Loan (Direct Loan) Program Loans
 - Subsidized Stafford, Unsubsidized Stafford loans



Types of CDR Calculations

- Non-Average (72% of schools)
 - √ 30 or more borrowers*
- Average (27% of schools)
 - √ 29 or fewer borrowers*
 - ✓ at least 3 years of data
- Unofficial (<1% of schools)
 - √ 29 or fewer borrowers*
 - √ less than three years of data

*Most Recent Fiscal Year



SPRING CONFERENCE Kannar Cap, Niloward 2003

Example of a Non-Average CDR Calculation

30 or more borrowers entering repayment in most recent fiscal year

$$100 \times \frac{28 \text{ (N)}}{122 \text{ (D)}} = 22.9\%$$



Example of an Average CDR Calculation

29 or fewer borrowers entering repayment in most recent fiscal year

$$100 \times \frac{2 + 6 + 4}{50 + 44 + 29} = \frac{12}{123} \text{ (D)} = 9.75\%$$

Cumulative totals from three most recent years



Multiple Loans Per Student

- Loans counted for school that certified the loans
- Student counted only once in calculation

Example

- Student has 5 loans (3 from one school, 2 from another school)
- Student only counted once in calculation for each school
- Exception: Certain mergers



Consolidation Loans

Default may impact underlying loans for CDR

Example

- Stafford loans entered repayment in 2/2001 (FY 2001 Denominator)
- Consolidated on 3/2001
- Consolidation loan defaulted 3/2002
- Stafford loans considered in default (FY 2001 Numerator)



Death, Disability, Bankruptcy

- Occurs PRIOR to default, loan will NOT be included in the CDR numerator
- Occurs AFTER default, loan WILL be included in CDR numerator

"Once in default, always in default"



Paid-in-Full Loans

- Occurs PRIOR to DER, loan's actual DER is paidin-full date
- Occurs AFTER DER and/or default, DER and/or default date not affected



Loan Record Detail Report (LRDR)

Contains information on the loans that the Department used to calculate a school's cohort default rate.



LRDR

Body Data Elements Headers

Body Data Elements

U.S. DEPARTMENT OF EDUCATION

NATIONAL STUDENT LOAN DATA SYSTEM (NSLDS)

RATE CALCULATION DATE: 12/16/2000 PAGE NO:

COHORT YEAR 1959 DEAFT LOAD RECORD DETAIL REPORT (SCHOOL)

Attention: ROBERT YOUNG Organization ID Number: 11111100

ELECTRICAL TRAINING INSTITUTE Name:

Address: 1234 MAIN STREET

City: LEONARDTOWN State: WI

Country: Postal Code: 12345-6789 Program Type: FFEL/DL Years: 1

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Effects of Draft CDRs

- Distributed each February
- Not public
- No sanctions or benefits
- Opportunity to correct data in time for official CDR calculation
- All schools may challenge draft CDR information



Effects of Official CDRs

- Publicly released each September
- Provided on web site and via press releases
- Department applies sanction and benefit criteria
- Schools have limited adjustment/appeal rights



FY 2001 CDR Distribution

Draft February 18, 2003

Official September 15, 2003

Draft rates generally distributed third Monday of every February, official rates generally released second Monday of every September



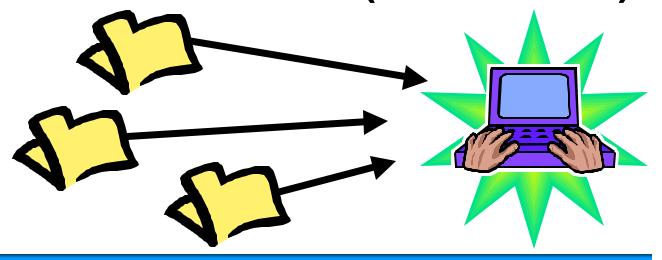
eCDR

- Replaces the paper distribution process
- Debuted with FY 2001 draft rates
- 2,700 schools signed up via SAIG
- On 2/18/03, CDRs delivered to designated TG accounts



Three eCDR Files

- Cover letter (SHDRLROP)
- Report version of LRDR (SHCDRROP)
- Extract version of LRDR (SHCDREOP)





eCDR Advantages

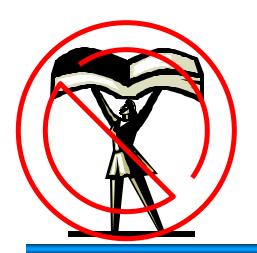
- Instant receipt of CDR information
- No more "who signed for it?"
- LRDR extract enables data analysis
- Adverse weather, other events will never again delay delivery
- Adherence to GPRA, other e-gov initiatives



eCDR Sign Up Deadline

All domestic schools must sign up by

June 1, 2003







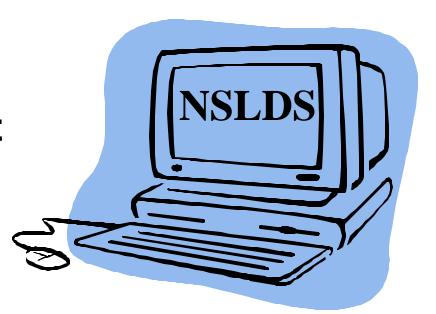
eCDR Sign Up Details

- www.fsawebenroll.gov
- Electronic sign up, but hard copy signature page is required
- Once enrolled, conduct service changes at anytime



CDR Monitoring Tools

- Date Entered Repayment (DER)
- Cohort Default Rate History screens
- LRDR download
- Default LoanSummary Report
- Exit Counseling
- Repayment Info





DER 001 Screen

Report Parameters

OPEID:	0	Org Search
DT SCHED TO ENTER REPAY BEGIN:		MM/DD/CCYY
DT SCHED TO ENTER REPAY END:		MM/DD/CCYY
Sort By:	-Select- ▼	
Output Medium:	-Select- ▼	

Message Class AHSLDEOP



Menu

Enroll Org Report Tran



Org Contact List | Org Search | Data Provider Schedule | Repayment Information | Cohort Default Rate

Type: --- Select ---

Code:

Name:

Retrieve

Logged on as: ONLINE SCHOOL ID FOR TRAINING from HANNERS UNIVERSITY

Name: HANNERS UNIVERSITY

Code: 00307800 Type: School

Status: OPEN

OFFICE OF STUDENT LOAN COLLECTIONS, 3640 Address:

COLONEL G

DAYTON, OH 45435

Cohort Default Rate History List

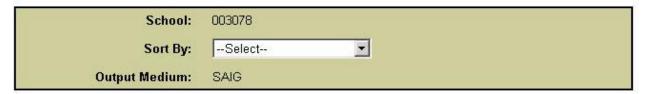
Request Loan Details

Fiscal Year	Rate Type	Program Type	Numerator	Denominator	Rate	Process Date		
2001	DRAFT	FFEL	97	2594	3.7	01/12/2003		
2000	OFFICIAL	FFEL	110	2616	4.2	08/03/2002		
	DRAFT	FFEL	118	2602	4.5	01/13/2002		
1999	OFFICIAL	FFEL	101	2512	4	08/04/2001		
	DRAFT	FFEL	101	2513	4	01/13/2001		

The Cohort Default rates listed above may not reflect changes that have resulted from the Cohort Default rate challenge/adjustment/appeal processes.



Report Parameters



Cohort Default Rate History List

Select	Fiscal Year	Rate Type	Program Type	Numerator	Denominator	Rate	Process Date		
	2001	DRAFT	FFEL	97	2594	3.7	01/12/2003		
П	2000	OFFICIAL	FFEL	110	2616	4.2	08/03/2002		
П		DRAFT	FFEL	118	2602	4.5	01/13/2002		
	1999	OFFICIAL	FFEL	101	2512	4	08/04/2001		
		DRAFT	FFEL	101	2513	4	01/13/2001		

Submit

Message Classes SHCDRROP (report), SHCDREOP(extract)





Aid









Org Contact List | Org Search | Data Provider Schedule | Repayment Information | Cohort Default Rate

Logged on as: ONLINE SCHOOL ID FOR TRAINING from HANNERS UNIVERSITY

Name: HANNERS UNIVERSITY

Code: 00307800 Type: School

Status: OPEN

OFFICE OF STUDENT LOAN COLLECTIONS, 3640 Address:

COLONEL G

DAYTON, OH 45435

Repayment Information

Request Loan Detail for latest month

The following information reflects the current repayment status of certain borrowers in FFEL and Direct loan programs who attended a school during a specific period. This information has no relationship to the calculation of draft or official cohort default rates for a school and will not be used in that process. This data is provided solely for informational purposes and may not be used in any administrative procedure. The information reported is based on information provided by the Guaranty Agency that guaranteed the loan or by the Direct loan Servicer.

	Numerator Date Range	Denominator Date Range	1000	100000	%	DL Num	DL Denom	%	Dual Num	Dual Denom	%	Date Processed
1	01/2001-12/2002	01/2001-12/2001	61	2614	2.3	0	0	0.0	0	0	0.0	01/26/2003
2	12/2000-11/2002	12/2000-11/2001	93	2580	3.6	0	0	0.0	0	0	0.0	12/21/2002
3	11/2000-10/2002	11/2000-10/2001	89	2575	3.4	0	0	0.0	0	0	0.0	11/23/2002



Report Delivery

- All NSLDS reports delivered to the SAIG TG account associated with the NSLDS user ID
- Report format, other information available in the CDR Guide and in NSLDS help screens



NSLDS Customer Care Center 1-800-999-8219, Option #3

- School reports conflict to the CCC to research
- School must be prepared to provide documentation
- CCC works to resolve issues with the data provider
- All parties are notified when correction is made



Impact of Data Feed Timing

- Enrollment information: Ad hoc schedule, drives DER
- Debt Collections, Direct Loan weekly feeds
- Guaranty Agencies on flexible schedules

NSLDS website as a resource





High Rate Consequences

- Possible provisional certification status
- 3 years 25% or greater-Loss of FFEL,
 Direct Loan and/or Pell eligibility
- 1 year over 40%- Loss of FFEL,
 Direct Loan eligibility



Regulatory Benefit for Low CDRs

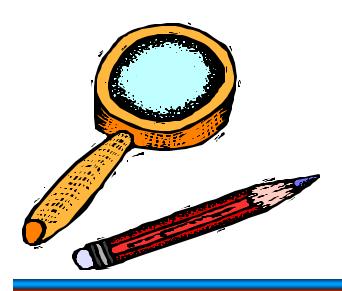
- Most Recent Official CDR < 5%</p>
 - May make single disbursements for study abroad students
 - May make non-delayed disbursements to first-time, first-year borrowers studying abroad

Section 428G(e) of the Higher Education Act



Challenging a Draft CDR

- Incorrect Data Challenge
- Participation Rate Index Challenge



All schools may challenge draft cohort default rate information



Adjusting/Appealing Official CDRs

Adjustments

Uncorrected Data, New Data

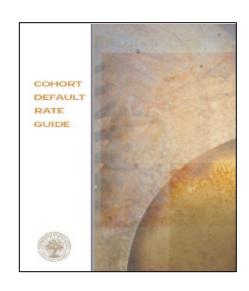
Appeals

 Erroneous Data, Loan Servicing, Economically Disadvantaged, Participation Rate Index, Average Rates, 30 or Fewer Borrowers



CDR Guide

- Calculation nuances
- Challenge, adjustment, appeal details
- Frequently asked questions
- Helpful templates and tools



http://www.ifap.ed.gov/drmaterials/finalcdrg.html

1-877-4EDPUBS



For More Information

CDR Guide

http://www.ifap.ed.gov/drmaterials/finalcdrg.html

NSLDS

http://www.nsldsfap.ed.gov

Official Cohort Default Rates for Schools

http://www.ed.gov/offices/OSFAP/defaultmanagement/cdr.html

Email Inquiries: fsa.schools.default.management@ed.gov Default Management Phone: 202-377-4259



Kansas City, Missouri

2003